

NASPO VALUEPOINT CONTRACT 06913 PUBLIC SAFETY COMMUNICATIONS EQUIPMENT

AVTEC SCOUT™ PRODUCTS/PRICING

PERCENT OFF MSRP: 5.25% *

Category:	DISPATCH CONSOLES
Product/Model Number:	Avtec Scout™ IP Radio Dispatch Console System
Product/Model Description:	<p>Scout is a true VoIP console system that is flexible enough to meet the needs of a wide range of mission- and business-critical environments as highlighted below:</p> <ul style="list-style-type: none"> • Hardware Audio Package - Mission critical environments demand the most reliable communication systems possible. For dispatching, a dedicated media processing appliance at each console position ensures the highest level of reliability. • Software Audio Package - Offering the highest level of flexibility, Scouts Software Audio Package allows organizations to break free of traditional limitations in dispatch technology with a software-based dispatching option. The Software Audio Package is an excellent fit to provide portability for a dispatch center or to expand dispatch capability quickly for disaster management or during special events. • Ranger™ - Ranger, a unique Scout accessory that offers full connectivity for up to four radio channels, is ideal for management, IT professionals, senior staff, and anyone who has an occasional need for monitoring or communicating across the radio infrastructure. Ranger provides a concentration of key Scout features including endpoint cross indications. • Mobile Scout with Ranger™ - Mobile Scout enables Ranger to work over LTE to give fire, police, and EMS chiefs the ability to monitor up to four radio talk groups simultaneously during an emergency.

Description	Part Number	Unit	MSRP	Net Price
Analog ANI decoder card, supports simultaneous decode of MDC1200, GE-STAR, and FleetSync protocols. Requires ACC-ANI-RACK	ACC-ANI-DECODE	EA	\$1,750.00	\$1,662.50
Analog ANI encoder/decoder card, supports simultaneous decode of MDC1200, GE-STAR, and FleetSync protocols plus one encode format. Requires ACC-ANI-RACK	ACC-ANI-ENCODE	EA	\$2,138.00	\$2,031.10
Rackmount cage with 110/220VAC power supply for up to 10 ACC-ANI-DECODE cards	ACC-ANI-RACK	EA	\$2,268.00	\$2,154.60
Industrial 1U Computer with Windows including Solid State hard drive and Windows 2012 Server OS. Rack mount for Cabinets. Requires DISP-XXXX for monitor, keyboard, etc. Used in a Scout system when an Enterprise Rack Mount is needed.	ACC-CPU-RM-2012	EA	\$5,675.00	\$5,391.25

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Industrial 1U Computer with Windows including Solid State hard drive and Windows7 Professional 64 bit OS. Rack mount for Cabinets. Requires DISP-XXXX for monitor, keyboard, etc. Used in a Scout System when a Standard Rack mount computer is needed.	ACC-CPU-RM-WIN7	EA	\$5,043.00	\$4,790.85
PC mini tower with dual NICs for Console Position or "Plus" Console Packages, MS Windows 7 Professional 64 bit OS. Used in a Scout System when a Standard Desktop computer is needed.	ACC-CPU-WIN7-DN	EA	\$1,410.00	\$1,339.50
Desktop Handset Cradle, Unwired	ACC-HCA-UNWIRED	EA	\$155.00	\$147.25
Desktop Handset Cradle, Wired	ACC-HCA-WIRED	EA	\$176.00	\$167.20
Complete 6W Headset, Plantronics Supra Model H251 with plug-prong base.	ACC-HED-6W	EA	\$342.00	\$324.90
Complete 6W Headset, Plantronics Supra Model H251 Noise Canceling Microphone with plug-prong base.	ACC-HED-6W-NC	EA	\$342.00	\$324.90
Plantronics CA12CD Wireless PTT Headset Base. Headset top is sold separately.	ACC-HED-BASE-WLS-6W	EA	\$793.00	\$753.35
Headset top, Plantronics Supra HW261 binaural. Requires base.	ACC-HED-TOP-DUAL	EA	\$109.00	\$103.55
Headset top, Plantronics Supraplus HW251 monaural. Requires Base.	ACC-HED-TOP-SING	EA	\$109.00	\$103.55
Headset top, Plantronics Supra HW251N monaural with noise canceling microphone. Requires base.	ACC-HED-TOP-SING-NC	EA	\$109.00	\$103.55
Handset, black, 9' cord, 4W Telephone only	ACC-HND-4W	EA	\$130.00	\$123.50
Handset, black, 9' cord, 6W PTT	ACC-HND-6W-9F	EA	\$130.00	\$123.50
Handset, black, 15' cord, 6W PTT	ACC-HND-6W-15F	EA	\$150.00	\$142.50
Laptop PC for SMW Console Position, MS Windows 7 Professional 64 bit OS	ACC-LAPTOP-WIN7	EA	\$4,141.00	\$3,933.95
LED Display, 20" Widescreen VGA input (non-touch)	ACC-LED-20WS	EA	\$264.00	\$250.80
LED Display, 22" Widescreen VGA input (non-touch)	ACC-LED-22WS	EA	\$228.00	\$216.60
Kit to rack mount PS-12V-3BAY-AC , ACC-CPU-RM-2012 or -WIN7 in 19" relay rack. 1U high.	ACC-MTG-1U-RR	EA	\$233.00	\$221.35

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Description	Part Number	Unit	MSRP	Net Price
Kit to rack mount two (2) each ACC-CPU-RM-2012 or -WIN7 in 19" Relay Rack. 2U high.	ACC-MTG-2U-RR	EA	\$389.00	\$369.55
24 Port Gigabit Switch with 4 SFP Ports	ACC-NETWK-24P-SFP4	EA	\$2,482.00	\$2,357.90
Localization package for CE compliance and primary power adapter for the Scout Media Workstation Plus. One required per console position outside of North America.	ACCPLUS-CLP-01	EA	\$1,031.00	\$979.45
Single PTT footswitch, Scout Media Workstation Plus	ACCPLUS-FSW-SING	EA	\$124.00	\$117.80
Wide treadle PTT footswitch, Scout Media Workstation Plus	ACCPLUS-FSW-WIDE	EA	\$244.00	\$231.80
Headset/handset jack box (single jack), Scout Media Workstation Plus	ACCPLUS-HJB	EA	\$513.00	\$487.35
Scout Hardware Media Workstation Plus For replacement or spare console. This model does not include console licensing.	ACCPLUS-HMW	EA	\$7,250.00	\$6,887.50
Scout Media Workstation Plus Under Desk Mounting Kit Vertical Orientation	ACCPLUS-HMW-MTG1	EA	\$207.00	\$196.65
Scout Media Workstation Plus Under Desk Mounting Kit Horizontal Orientation	ACCPLUS-HMW-MTG2	EA	\$207.00	\$196.65
PTT Desk Microphone, Scout Media Workstation Plus	ACCPLUS-MIC-DESK	EA	\$617.00	\$586.15
Dual Speaker Kit, Scout Media Workstation Plus	ACCPLUS-SPK-DUAL	EA	\$808.00	\$767.60
Single Speaker Kit, Scout Media Workstation Plus	ACCPLUS-SPK-SING	EA	\$435.00	\$413.25
19" LCD touch screen for PC console - 4x3 format	ACC-TSC-19-PC	EA	\$1,135.00	\$1,078.25
19" LED touch screen for PC console - Standard - Aspect 5x4 ratio	ACC-TSC-19-RES	EA	\$1,114.00	\$1,058.30
21.5" LED touch screen for PC console - 16x9 format - Full HD	ACC-TSC-215WS-PC	EA	\$1,446.00	\$1,373.70
23" LED touch screen for PC console - 16x9 format	ACC-TSC-23WS-PC	EA	\$2,068.00	\$1,964.60
Panasonic ToughPad Tablet w/LTE and Wi-Fi enabled	ACC-TABLET-LTE	EA	\$4,675.00	\$4,441.25
Motorola Bluetooth Whisper Headset	ACC-BT-HEADSET	EA	\$119.00	\$113.05
USB PTT Footswitch Accessory, Software Media Workstation	ACCUSB-FSW-SING	EA	\$301.00	\$285.95

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USB Headset, Plantronics Supra H51 monaural with noise canceling microphone. Includes USB Quick Disconnect Adaptor.	ACCUSB-HED-6W-NC	EA	\$311.00	\$295.45
USB PTT Quick Disconnect Adaptor, Software Media Workstation. Requires Headset Top ACC-HED-TOP-XXX.	ACCUSB-HED-ADAPTER	EA	\$207.00	\$196.65
USB Desktop Microphone, Software Media Workstation	ACCUSB-MIC-DESK	EA	\$340.00	\$323.00
USB Relay Kit, 4 each Form C Relays, Software Media Workstation	ACCUSB-RELAY	EA	\$460.00	\$437.00
USB Dual Speaker Kit, Software Media Workstation	ACCUSB-SPK-DUAL	EA	\$25.00	\$23.75
Programmable USB keypad, four columns of six keys. Model comes with labels and pre-configured as a keypad dialer. If customization of the keypad is needed at the factory, please contact Services for the additional amount to add to the quote for their time.	ACCUSB-KPD-4X6	EA	\$306.00	\$290.70
Four day class and certification exam at Avtec's HQ, covers system architecture, configuration, and administration. Price per person.	CLS-SCOUT-MAINT	EA	\$2,591.00	\$2,461.45
Three day class at customer site, covers system architecture, configuration, and administration. Price per class for up to six persons.	CLS-SCOUT-MAINT-ONSITE	EA	\$9,847.00	\$9,354.65
1U LCD Folding Display, for Relay Rack. Includes Keyboard with trackpad and 8-port KVM	DISP-KVM-F-RR	EA	\$3,073.00	\$2,919.35
Cisco Session Initiation Protocol (SIP) Telephony Gateway, Supports one each DS1 circuit	GWC-1DS1-SIP	EA	\$10,831.00	\$10,289.45
Cisco Session Initiation Protocol (SIP) Telephony Gateway, supports eight each FXO circuits	GWC-8FXO-SIP	EA	\$5,815.00	\$5,524.25
Two port DC Radio Adapter for Outpost. Includes 2 one-foot DB25 cables.	OUTPOST-DC-2R	EA	\$1,550.00	\$1,472.50
Radio Controller, VoIP, 2 Ports, 12VDC input	OUTPOST-2R	EA	\$2,275.00	\$2,161.25
120 VAC to 12 VDC Power Supply, 1 per Outpost	OUTPOST-AC-ADAPT	EA	\$93.00	\$88.35

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Kit to add support 1 EDACS Radio. Includes hardware adapter, cabling, driver, and software license. Does not include Outpost	OUTPOST-EDACS	EA	\$2,068.00	\$1,964.60
3U Rack mount shelf (holds 1-4 Outposts) plus 3U Rack mount power supply	OUTPOST-RACKMT-PKG	EA	\$622.00	\$590.90
3U Rack mount shelf (holds 1-4 Outposts)	OUTPOST-RACKMT-SHELF	EA	\$171.00	\$162.45
Connector for OUTPOST Radio port that supports RJ45 cable for 2/4W tone keying and E&M applications.	OUTPOST-RJ-CONN	EA	\$52.00	\$49.40
Kit to add support for (1) each Sprint Direct Connect PTT over Cellular Advanced Bridge endpoint. Includes Software License. Cable included at no charge; Outpost purchased separately. Advanced Bridge purchased through Sprint.	OUTPOST-SDC	EA	\$1,031.00	\$979.45
Kit to add support OUTPOST / TAIT Mobile Radio Adapter. Includes Software License. Cable included at no charge; Outpost purchased separately.	OUTPOST-TAIT	EA	\$1,031.00	\$979.45
Kit to add support for (1) each URC-200 radio endpoint. Includes Software License. Cable included at no charge	OUTPOST-URC200	EA	\$1,031.00	\$979.45
Adds 24 additional Inputs to PKG-IO-X. Up to 3 supported.	PKG-INPUT-EXP	EA	\$2,068.00	\$1,964.60
Type 66 Cabling/Punch block kit to install one auxiliary I/O package, 25' cables	PKG-INST-AUX-25	EA	\$797.00	\$757.15
Type 66 Cabling/Punch block kit to install one auxiliary I/O package, 50' cables	PKG-INST-AUX-50	EA	\$1,082.00	\$1,027.90
Input-Output Package for Scout and DSPatchNET, includes one each 24-input, one each 24-output rack mount panel and power supply. 25 pr cabling is optionally purchased, PKG-INST-AUX-XX.	PKG-IO-VPGATE	EA	\$4,145.00	\$3,937.75
Adds 24 additional relay outputs to PKG-IO-X. Up to 3 supported.	PKG-RELAY-EXP	EA	\$2,068.00	\$1,964.60
Spare 12VDC/10A 3U rack mount power supply for OUTPOST-RACKMT-PKG or PKG-IO-VPGATE.	PS-12V-10A-RM	EA	\$348.00	\$330.60

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Rack Mount 1U Universal AC input, 12VDC 900W output. N+1 Redundant supply with 3 hot-swap bays, 2 populated.	PS-12V-3BAY-AC	EA	\$4,555.00	\$4,327.25
Spare or expansion 12VDC module for PS-12V-3BAY-AC. Provides a total of 1800W when added to PS-12V-3BAY-AC.	PS-12V-MODULE	EA	\$2,075.00	\$1,971.25
Ranger console system accessory with four channel software audio package. Windows 7 PC, Monitor, and other accessories not included.	RANGER-SMW4	EA	\$2,068.00	\$1,964.60
Mobile License add-on for Ranger console system accessory to enable Wi-Fi and LTE mobile capability. Includes Frontier. Hardware not included. Software not licensed to communicate using mobile broadband devices over Cellular or LTE on MOTOTRBO networks unless authorized by Motorola Solutions.	SFW-RANGER-MB	EA	\$3,110.00	\$2,954.50
Radio Internet Communication Module, 1 port, advances model, includes 120AC/12VDC power supply, v.24 cable, DVD that contains the configuration guide and software, and a RIC-M license.	RICM	EA	\$1,037.00	\$985.15
Cable for use between the RICM analog port and a Quantar base station radio to support mixed mode operation.	RICM-QUANTAR	EA	\$181.00	\$171.95
Two-post Relay Rack in clear aluminum finish, 72 inches in Height, 38U mounting space	RR-72-38U	EA	\$679.00	\$645.05
Two-post Relay Rack in clear aluminum finish, 84 inches in Height, 45U mounting space	RR-84-45U	EA	\$736.00	\$699.20
Relay Rack,45,7FT HT, SIEMSMIC ZONE 4	RR-84-45U-Z4	EA	\$2,384.00	\$2,264.80
Two-post Relay Rack in clear aluminum finish, 90 inches in Height, 48U mounting space	RR-90-48U	EA	\$793.00	\$753.35
Software seat license for API interface for Scout Console Positions. One required per console.	SFW-SCOUT-API	EA	\$1,031.00	\$979.45

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Description	Part Number	Unit	MSRP	Net Price
Software license for integrated, multi-channel IRR recorder for Scout Console Positions. One required per Tier 1 console, included with Tier 2 consoles.	SFW-SCOUT-IRR	EA	\$1,550.00	\$1,472.50
Mobile License add-on for Scout Console to enable Wi-Fi and LTE mobile capability. Includes Frontier. Hardware not included. Software not licensed to communicate using mobile broadband devices over Cellular or LTE on MOTOTRBO networks unless authorized by Motorola Solutions.	SFW-SCOUT-MB	EA	\$6,219.00	\$5,908.05
Licensing required to enable Enterprise Management Tools which incorporates management of a multi-site, multi-role Scout system via a single management infrastructure. The Enterprise Management Tools include Multi-user Administration, System Configuration, Multi-site Intercoms, System Diagnostics and Troubleshooting, System Operational Reporting, and System Licensing. Required for systems that include up to 25 Scout Console positions and/or 4 Sites. Each license includes two dongles: One for primary use and one replacement.	SFW-EMT-L1	EA	\$31,095.00	\$29,540.25
Licensing required to enable Enterprise Management Tools which incorporates management of a multi-site, multi-role Scout system via a single management infrastructure. The Enterprise Management Tools include Multi-user Administration, System Configuration, Multi-site Intercoms, System Diagnostics and Troubleshooting, System Operational Reporting, and System Licensing. Required for systems that include up to 50 Scout Console positions and/or 4 Sites. Each license includes two dongles: One for primary use and one replacement.	SFW-EMT-L2	EA	\$62,190.00	\$59,080.50

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Licensing required to enable Enterprise Management Tools which incorporates management of a multi-site, multi-role Scout system via a single management infrastructure. The Enterprise Management Tools include Multi-user Administration, System Configuration, Multi-site Intercoms, System Diagnostics and Troubleshooting, System Operational Reporting, and System Licensing. Required for systems that include up to 100 Scout Console positions and/or 4 Sites. Each license includes two dongles: One for primary use and one replacement.	SFW-EMT-L3	EA	\$124,380.00	\$118,161.00
Licensing required to enable Enterprise Management Tools which incorporates management of a multi-site, multi-role Scout system via a single management infrastructure. The Enterprise Management Tools include Multi-user Administration, System Configuration, Multi-site Intercoms, System Diagnostics and Troubleshooting, System Operational Reporting, and System Licensing. Required for systems that include up to 200 Scout Console positions and/or 5 Sites. Each license includes two dongles: One for primary use and one replacement.	SFW-EMT-L4	EA	\$155,475.00	\$147,701.25

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Licensing required to enable Enterprise Management Tools which incorporates management of a multi-site, multi-role Scout system via a single management infrastructure. The Enterprise Management Tools include Multi-user Administration, System Configuration, Multi-site Intercoms, System Diagnostics and Troubleshooting, System Operational Reporting, and System Licensing. Required for systems that include up to 200 Scout Console positions and/or 10 Sites. Each license includes two dongles: One for primary use and one replacement.	SFW-EMT-L5	EA	\$290,220.00	\$275,709.00
Licensing required to enable Enterprise Management Tools which incorporates management of a multi-site, multi-role Scout system via a single management infrastructure. The Enterprise Management Tools include Multi-user Administration, System Configuration, Multi-site Intercoms, System Diagnostics and Troubleshooting, System Operational Reporting, and System Licensing. Required for systems that include up to 300 Scout Console positions and/or 15 Sites. Each license includes two dongles: One for primary use and one replacement.	SFW-EMT-L6	EA	\$419,783.00	\$398,793.85

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Licensing required to enable Enterprise Management Tools which incorporates management of a multi-site, multi-role Scout system via a single management infrastructure. The Enterprise Management Tools include Multi-user Administration, System Configuration, Multi-site Intercoms, System Diagnostics and Troubleshooting, System Operational Reporting, and System Licensing. Required for systems that include up to 500 Scout Console positions and/or 20+ Sites. Each license includes two dongles: One for primary use and one replacement.	SFW-EMT-L7	EA	\$518,250.00	\$492,337.50
License to add MDC1200 ANI capability to an OUTPOST-2R endpoint, 1 required per channel.	SFW-MDC-1	EA	\$513.00	\$487.35
Redundant VPGate Software License for a maximum of 24 endpoints; up to 12 may be "B" Licenses.	SFW-VPG-L0	EA	\$8,287.00	\$7,872.65
Non-Redundant VPGate Software License for a maximum of 24 endpoints; up to 12 may be "B" Licenses.	SFW-VPG-L0-NR	EA	\$5,177.00	\$4,918.15
Redundant Frontier Enabled VPGate Software License for a maximum of 24 endpoints; up to 12 may be "B" Licenses.	SFW-VPG-L0-FTR	EA	\$16,579.00	\$15,750.05
Non-Redundant Frontier Enabled VPGate Software License for a maximum of 24 endpoints; up to 12 may be "B" Licenses.	SFW-VPG-L0-NR-FTR	EA	\$10,360.00	\$9,842.00
Mobile License add-on for VPGate to enable Wi-Fi and LTE mobile capability. Includes Frontier. Hardware not included. Sells only with SFW-SCOUT-MB. Software not licensed to communicate using mobile broadband devices over Cellular or LTE on MOTOTRBO networks unless authorized by Motorola Solutions. Order 1 EACH of this model for every individual VPGate in the system.	SFW-VPG-MB	EA	\$1.04	\$0.98

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Redundant VPGate Software License for a maximum of 40 endpoints; up to 20 may be "B" Licenses.	SFW-VPG-L1	EA	\$16,579.00	\$15,750.05
Redundant Frontier-enabled VPGate Software License for a maximum of 40 endpoints; up to 20 may be "B" Licenses.	SFW-VPG-L1-FTR	EA	\$33,163.00	\$31,504.85
Redundant VPGate Software License for a maximum of 80 endpoints; up to 40 may be "B" Licenses.	SFW-VPG-L2	EA	\$35,236.00	\$33,474.20
Redundant Frontier-enabled VPGate Software License for a maximum of 80 endpoints; up to 40 may be "B" Licenses.	SFW-VPG-L2-FTR	EA	\$70,477.00	\$66,953.15
Redundant VPGate Software License for a maximum of 160 endpoints; up to 100 may be "B" Licenses.	SFW-VPG-L3	EA	\$62,185.00	\$59,075.75
Redundant Frontier-enabled VPGate Software License for a maximum of 160 endpoints; up to 100 may be "B" Licenses.	SFW-VPG-L3-FTR	EA	\$124,375.00	\$118,156.25
Redundant Key Management Facility Software License; requires VPGate (SFW-VPG-Lx) and P25 Supplemental Licenses (SFW-VPG-P25-XXX). One required per system to enable OTAR.	SFW-VPG-KMF	EA	\$36,272.00	\$34,458.40
Supplementary VPGate Tier 3 DMR radio endpoint license, requires SFW-VPG-XXXX. Supports up to 16 each redundant DMR trunking wire-line IP endpoints.	SFW-VPG-DMR3-16	EA	\$7,183.00	\$6,823.85
Supplementary VPGate Tier 3 DMR radio endpoint license, requires SFW-VPG-XXXX. Supports up to 16 each non-redundant DMR trunking wire-line IP endpoints.	SFW-VPG-DMR3-16-NR	EA	\$4,488.00	\$4,263.60
Supplementary VPGate Tier 3 DMR radio endpoint license, requires SFW-VPG-XXXX. Supports up to 30 each redundant DMR trunking wire-line IP endpoints.	SFW-VPG-DMR3-30	EA	\$14,361.00	\$13,642.95
Supplementary VPGate Tier 3 DMR radio endpoint license, requires SFW-VPG-XXXX. Supports up to 60 each redundant DMR trunking wire-line IP endpoints.	SFW-VPG-DMR3-60	EA	\$26,643.00	\$25,310.85

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Supplementary VPGate Tier 3 DMR radio endpoint license, requires SFW-VPG-XXXX. Supports up to 100 each redundant DMR trunking wire-line IP endpoints.	SFW-VPG-DMR3-100	EA	\$40,947.00	\$38,899.65
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 1 each redundant P25 DFSI endpoints.	SFW-VPG-DFSI-1	EA	\$1,031.00	\$979.45
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 2 each redundant P25 DFSI endpoints.	SFW-VPG-DFSI-2	EA	\$2,068.00	\$1,964.60
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 6 each redundant P25 DFSI endpoints.	SFW-VPG-DFSI-6	EA	\$6,214.00	\$5,903.30
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 10 each redundant P25 DFSI endpoints.	SFW-VPG-DFSI-10	EA	\$9,323.00	\$8,856.85
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 1 each non-redundant P25 DFSI endpoints.	SFW-VPG-DFSI-1-NR	EA	\$649.00	\$616.55
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 2 each non-redundant P25 DFSI endpoints.	SFW-VPG-DFSI-2-NR	EA	\$1,296.00	\$1,231.20
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 6 each non-redundant P25 DFSI endpoints.	SFW-VPG-DFSI-6-NR	EA	\$3,887.00	\$3,692.65
Supplementary VPGate P25 DFSI endpoint license, requires SFW-VPG-XXXX. Supports up to 10 each non-redundant P25 DFSI endpoints.	SFW-VPG-DFSI-10-NR	EA	\$5,830.00	\$5,538.50
Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 10 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	SFW-VPG-NXDN-10	EA	\$2,591.00	\$2,461.45

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Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 100 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	SFW-VPG-NXDN-100	EA	\$25,913.00	\$24,617.35
Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 30 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	SFW-VPG-NXDN-30	EA	\$7,774.00	\$7,385.30
Supplementary VPGate NXDN radio endpoint license, requires SFW-VPG-XXXX. Supports up to 60 each redundant NXDN conventional or trunking wire-line IP endpoints (ICOM, Kenwood, or future).	SFW-VPG-NXDN-60	EA	\$15,548.00	\$14,770.60
Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 10 each redundant P25 DFSI or CSSI endpoints.	SFW-VPG-P25-10	EA	\$10,360.00	\$9,842.00
Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 100 each redundant P25 DFSI or CSSI endpoints.	SFW-VPG-P25-100	EA	\$40,947.00	\$38,899.65
Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 30 each redundant P25 DFSI or CSSI endpoints.	SFW-VPG-P25-30	EA	\$18,652.00	\$17,719.40
Supplementary VPGate P25 endpoint license, requires SFW-VPG-XXXX. Supports up to 60 each redundant P25 DFSI or CSSI endpoints.	SFW-VPG-P25-60	EA	\$31,090.00	\$29,535.50
Professional consultative services for CAD API developers, Software Engineer, eight hours	SVC-CSLT-API	EA	\$2,073.00	\$1,969.35
Professional consultative services to evaluate, integrate, and configure CSSI connection to P25 RFSS infrastructure. Per system fee exclusive of travel and per diem charges.	SVC-CSLT-CSSI	EA	\$10,360.00	\$9,842.00

NASPO VALUEPOINT CONTRACT 06913 PUBLIC SAFETY COMMUNICATIONS EQUIPMENT

AVTEC SCOUT™ PRODUCTS/PRICING

PERCENT OFF MSRP: 5.25% *

Description	Part Number	Unit	MSRP	Net Price
Professional consultative services, Project Engineer	SVC-CSLT-PE	EA	\$1,244.00	\$1,181.80
Professional services, evaluation of customer provided singular hardware item (except Tablet). Includes specification review, loading of Avtec software, with demo project to test operability with any preloaded customer software. Avtec software and demo project to be removed prior to shipping back to customer	SVC-EVAL-INDIVIDUAL-HW	EA	\$518.00	\$475492.10
Professional services, evaluation of customer provided total system (except Tablet). Includes specification review, loading of Avtec software, with demo project to test operability with any preloaded customer software and compatibility with other customer provided hardware. Avtec software and demo project to be removed prior to shipping back to customer.	SVC-EVAL-SYSTEM-HW	EA	\$2,068.00	\$1,964.60
Professional services, evaluation of customer provided Tablet. Includes specification review, loading of Avtec software, with demo project to test operability. Avtec software and demo project to be removed prior to shipping back to customer	SVC-EVAL-TABLET	EA	\$1,037.00	\$985.15
Tier 1 Scout Plus Hardware Audio Package Console. includes Scout Media Workstation Plus, dual speakers, and serial cable. Includes Scout Standard Runtime, DMS, NENA Headset Interface, Conventional DMR, Conventional P25, Conventional NXDN. Windows 7 PC, Monitor and other Standard series accessories not included. Installation outside of North America requires a cable localization package, Model Number ACCPLUS-CLP-XX. One each required per console position.	T1-SCOUT-PLUS	EA	\$11,915.00	\$11,319.25

NASPO VALUEPOINT CONTRACT 06913 PUBLIC SAFETY COMMUNICATIONS EQUIPMENT

AVTEC SCOUT™ PRODUCTS/PRICING

PERCENT OFF MSRP: 5.25% *

Description	Part Number	Unit	MSRP	Net Price
Tier 1 Scout Console Package with 12 channel software media workstation. Includes Scout Standard Runtime, DMS seat licenses, P25 Conventional, NXDN Conventional and DMR Conventional. Windows 7 PC, Monitor, and other USB accessories not included. NENA Headset interface is NOT available in this package.	T1-SCOUT-SMW12	EA	\$9,842.00	\$9,349.90
Tier 2 Scout Plus Hardware Audio Package Console. Includes Scout Media Workstation Plus, dual speakers, and serial cable. Includes Scout Standard Runtime, DMS, NENA Headset Interface. Tier 1 Capabilities plus P25 Trunked, DMR Trunked, MPT Trunked, NXDN Trunked and IRR. Windows 7 PC, Monitor and other Standard series accessories not included.. Installation outside of North America requires a cable localization package, Model Number ACCPLUS-CLP-XX. One each required per console position.	T2-SCOUT-PLUS	EA	\$16,579.00	\$15,750.05
Tier 2 Scout Console Package with 12 channel software media workstation. Includes Scout Standard Runtime, DMS, Tier 1 Capabilities plus P25 Trunked, DMR Trunked, MPT Trunked, NXDN Trunked and IRR. Windows 7 PC, Monitor, and other USB accessories not included. NENA Headset interface is NOT available in this package.	T2-SCOUT-SMW12	EA	\$14,506.00	\$13,780.70

*NET PRICE AFTER DISCOUNT HAS BEEN CALCULATED AS FOLLOWS: [LIST PRICE -5.25%] + [.25% FEE]).